

CURRICULUM VITAE



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- 1. Family name:** Doğrucu
- 2. First names:** Osman
- 3. Date of birth:**
- 4. Nationality:** Turkish
- 5. Civil Status:** Married
- 6. Education:** Food Engineer

Institution [Date from - Date to]	Degree(s) or Diploma(s) obtained:
Hacettepe University, 1985	Food Engineering

7. Language skills: (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
Turkish	Mother Tongue		
English	1	1	1

8. Membership of professional bodies:

9. Other skills: Full Computer Literacy (Windows Vista, XP, and Microsoft Office Tools: Excel, Word, PowerPoint, etc.)

10. Present position: Founder of Green Logistics Conculancy and Chairman of thee Aegean Logistics association

11. Years within the firm: 7

12. Key qualifications:

- 25 years of professional working experience mostly in **logistics sector**;
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13. Specific experience in the region:

Country	Date from - Date to
Turkey	1989- to date

14. Professional experience

Date from – Date to	Company	Position	Description
05/2017	Samsun Logistics center	Consultant	<ul style="list-style-type: none"> • Environment protection plan • Green Logistics event • Quality Management system documents • Training coordinator
07/2014 – Present	ELODER Ege Lojistik Derneği	Chairman of the Board	<ul style="list-style-type: none"> • Leading association focused on logistics and supply chain management, provides voice for every logistics professional, practitioner and student throughout Aegean area. • On a local basis, ELODER supports its members through monthly newsletters and communications, site visits and seminars. In addition, the Association plays a prominent role in supporting organizations in the provision of logistics and related exhibition workshops and conferences. • An open, non-profit organization that offers individual corporate membership to individuals involved in logistics, "ELODER" is operated by a committee of elected members of logistics professionals. As a progressive Association, The Logistics Association Aegean area represents the interest of professionals in logistics and the supply chain
12/2011 – Present	Green Lojistik Danışmanlık	Managing Director	<ul style="list-style-type: none"> • Owner at Green Lojistik Danışmanlık Ltd. Şti. • Experience by joining the Izmir University of Economics as a lecturer in the Logistics Management Department conducting lessons on Warehouse Management and Project management with MBA students. He continues to consult the department on industrial projects. • Speaker at Berlin Supply Chain Conference
11/2010 – 07/2011	Reysas Logistics	Aegean area Manager	<ul style="list-style-type: none"> • JTI, Sonny, Philips Morris outsourcing
05/2005 – 10/2010	Tescokipa	Distribution Director	<ul style="list-style-type: none"> • Operations management and large scale support and development to the country leadership of Supply Chain and Distribution, <ul style="list-style-type: none"> ○ Supply Chain -Logistics strategy development, ○ Logistics contracts management, ○ Project Management, ○ Change Management, ○ Coaching and Mentoring, ○ Joint ventures with major multinationals, ○ Budget -P/L Management, ○ Transportation capabilities-own fleet -efficient transportation policy, ○ Operations efficiency- KPI Management, ○ End to End Retail Logistics Management, ○ Forecasting and planning volumes, ○ Cost Analysis, reduction & control, ○ Business plans -supplier relationship- supplier compliance, ○ Ability to bridge business with logistics technology - Distribution centre Design, ○ Logistics Growth Management / Business Development, ○ Logistic Service Quality Improvement, ○ Team Building/Staff reorganization, ○ Multi-channel logistics Development & Management, ○ Preparing business cases for logistical implementations, ○ Creating logistics capabilities/ building strategies/ rollout, ○ WMS implementations / Stock Management
07/1997 – 05/2005	Gima (Current Carrefour)	Logistics Director	<ul style="list-style-type: none"> • Brought onboard to revitalize and manage the logistics of Gima, one of the large national supermarket chains in Turkey with 81 stores in 31 cities. The publicly owned company had in excess, 2000 employees, customer traffic more than 40 million annually and yearly sales of \$500 million. Gima's management was also responsible of a discount market chain called Endi, a 45 store network and of Gima operations in Romania. • Opened six warehouses in eight years. All logistical needs were centralized to 1 established and serviced from 6 regional warehouses. A total of 40,000 m2 closed space and 8000 SKU were centralized. Implemented Obase WMS software design. Managed Gima's logistics operations in Romania as well as Turkey.
06/1993 –	Migros	Logistic Manager	<ul style="list-style-type: none"> • Managed the central, national warehouse in Istanbul. Opened Adana and Ankara Migros warehouses. Improved the fresh food and ambient quality control systems.

07/1997				
01/1989		Maret	Packaging Manager	• Improved meat industry packaging needs for meat products. Visited many me factories in the USA for one month
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07/1993				

15. Other relevant information:

www.greenlojistik.com.tr

www.depokirala.com

www.greenwms.co

www.eloder.org

www.depokur.com